

# TIIN CAPITAL

The Informal Investors Network

## TIINformation

06/2023



### Heat and cyber wave

A heat wave currently threatens Western Europe. At least, that is what we know. We must use resources such as water sparingly, and avoid extreme heat and the sun. In the Netherlands, a 'national heat plan' is now in place. It's all about prevention and security. A sun hat and sunscreen are recommended. Rub yourself in with sunscreen, again and again.

Cyber incidents are also threatening our region, just like the heat wave. Measures and tools are highly recommended and cybersecurity solutions should be used every day, again and again. A 'cybersecurity heat plan' should be activated. One that includes practical advice and recommendations. We should swap our wait-and-see attitude regarding the heat wave and cyber incidents wave for awareness and act! This should be done before the cyber wave appears suddenly, floods the world and turns out to be a tsunami...

TIIN Capital identified the threat of cyber incidents many years ago and decided to specialize in cybersecurity. We make investments in cybersecurity through our current cyber tech fund and a new one that will be launched this year. We have a plan! We have a mission! Join our mission. Together we keep Europe safe and resilient with cyber tech.

## Fund News

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### TIIN Capital celebrates 25th anniversary

TIIN Capital, one of the oldest venture capital firms in Europe, was founded in 1998 by a group of successful entrepreneurs.

Initially a pledge fund, **The Informal Investors Network (TIIN)** quickly became a thriving community of more than 1,000 informal investors. Several years later, the wish to make larger investments resulted in the launch of TIIN Capital, a professionally managed investment fund (GP). Since then, TIIN Capital has welcomed – among others – family offices, corporates and institutional investors as Limited Partners.

In March 2023, we celebrated our 25th anniversary by spending a weekend in Bilbao (ES). Part of our team was already in Bilbao that week for the ECSO European STARtup Awards, which recognizes Europe's top cybersecurity startups.



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### **TIIN Capital joins Dutch cybersecurity trade mission to RSA Conference**

In April 2023, Roel Reijnen and Reinout vander Meulen represented TIIN Capital in San Francisco at RSA Conference 2023, one of the largest cybersecurity conferences in the world. TIIN Capital was also part of the Dutch cybersecurity trade mission to the conference.



## RSAConference™2023

San Francisco | April 24 – 27 | Moscone Center



## Portfolio News

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### **BreachLock launches revolutionary external attack surface management platform**

Our portfolio company BreachLock has officially released BreachLock® SET, the first external attack surface management (EASM) platform engineered to integrate the DevSecOps approach for real-time risk mitigation of external surface exposures.

DevSecOps (short for development, security and operations) automates the integration of security at every phase of the software development lifecycle, from initial design through integration, testing, deployment, and software delivery.

**[Read more](#)**

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Press Release

breachlock

## BreachLock Releases SET “See External Threats” for External Attack Surface Management



April 21, 2023

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### **EGERIE included in the CyberTech Top 100 by FinTech Global**

Our portfolio company EGERIE has been included in the CyberTech Top 100 by FinTech Global as one of the world’s most innovative cybersecurity companies that every financial institution needs to know about in 2023.

EGERIE's integrated platform enables companies to automate their cybersecurity risk management by identifying cyber threats, making cyber risk decisions by formulating effective cybersecurity strategies and calculating the return on cybersecurity investments.

[Read more](#)



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### **Syntho wins the international SAS Hackathon 2023 in Health Care**

Our portfolio company Syntho is the winner of the international SAS Hackathon 2023 in Health Care & Life Sciences. In the words of SAS: 'Privacy regulations stand no chance

against the revolutionary power of Syntho's synthetic data solution! Using AI-generated synthetic data in hospitals can be a powerful tool for utilizing data faster, without privacy concerns.'

[Read more](#)



### Sygno interviewed by Finance Magazine

Finance Magazine has published an article about our portfolio company Sygno, which has revolutionized the way financial crime is detected and prevented with their automated machine learning technology. To read the article, click [here](#).

## 3 Must-Read Articles

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### 1. AI in cybersecurity: Yesterday's promise, today's reality (MIT Technology Review)

'Why AI will drive more speed and accuracy in security and give defenders an edge.'

[Read more](#)

### 2. Venture capital investments In family offices: Strategies for turbulent markets (Forbes)

'According to the latest family office investment report from Goldman Sachs, up to 91% of family offices in the Asian-Pacific invest in venture capital, 86% in the Americas and 76% in

Europe and the Middle East.'

[Read more](#)

### 3. Scaling from 5 to 50 employees — your startup hiring roadmap (Sifted)

'Who should you recruit first as an early-stage startup? And what should you keep in mind when hiring?'

[Read More](#)

## Upcoming Events



### Meet our team at the following events:

#### Tue 30/6

ACG - Holland Growth Awards 2023  
(Amsterdam, NL)

#### Wed 28/6 - Thu 29/6

European Defence Fund Info Days 2023  
(Brussels, BE)

#### Thu 29/6

Young M&A Summer Drinks  
(Amsterdam, NL)

#### Thu 29/6

Security Delta (HSD) Anniversary Event  
(The Hague, NL)

#### Thu 6/7

#### Thu 13/7

NVP Zomerborrel  
(Amsterdam, NL)

#### Tue 26/9 - Wed 27/9

Cyber Security & Cloud Expo Europe 2023  
(Amsterdam, NL)

#### Thu 5/10

SonicBee Inspire Event  
(Leusden, NL)

#### Fri 27/10

Benelux Private Equity Conference 2023  
(Amsterdam, NL)

#### Thu 16/11

VEECEEE Networking Event

## About TIIN Capital | Dutch Security Tech Fund

TIIN Capital, also known as the Dutch Security Tech Fund, was founded in 1998. We invest in cybersecurity and IoT security startups and scale-ups. Our regional focus is Europe. We have a gender-diverse team that includes startup founders with a successful exit.

Among our current portfolio companies are Awen Collective, Brama Systems, BreachLock, Codean, Datumprikker, EclectiQ, EGERIE, Emproof, Eye Security, Felton, Oddity.ai, ParkBee, Probely, RiverD International, SendCloud, SonicBee, Sweepatic Security, Sygno, Syntho, VIVOLTA.

For more information, please visit our website: [www.tiincapital.nl](http://www.tiincapital.nl)



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